

# JOIN OUR GROWING SUSTAINABILITY TEAM!

# » Who We Are

Our mission: assist municipalities with identifying, evaluating, and implementing cost-effective, environmentally sound, and community-friendly, sustainable solid waste solutions.

R3's team consists of experienced professionals with backgrounds in public and private sectors, engineering, resource management, environmental science, communications, and political science. We have a passion for solid waste management and sustainability, and the ability to produce and deliver expert analysis and recommendations to our clients and the communities they serve.

Together, we have assisted communities in implementing a variety of solid waste and recycling programs and have conducted hundreds of solid waste management consulting projects throughout California and the United States. With our firm expanding, we desire to bring on talented people to our Sacramento and Bay Area teams.

# » Apply Today!

R3 seeks varying levels of experience, to fill positions ranging from an entry-level associate to a senior project manager. Salary and compensation are dependent on experience. To apply for a position, please submit a cover letter, resume, and three writing samples, including contact information, to careers@r3cgi.com.

#### **Benefits // Your Development**

- Competitive salaries and performance-based bonuses
- » Generous contribution to health/dental/vision
- » Company-paid long-term disability and life insurance
- » 401k with 4% company-matched contribution; and annual profit share contribution
- » 10 paid holidays; 15 vacation days; and 2 additional floating holidays (used at your discretion) per year
- » Continuous skill-building, certification training opportunities, and career development program
- » Presentation, public-speaking, and networking development via attendance at industry conferences and other social events

# Senior Consultant

# The Position // Your Day-to-Day

- Drafting and development of Request for Proposals and Franchise Agreements for Recycling and Solid Waste Services
- Complete technical analysis for local governments related to regulations impacting recycling and solid waste programs and the management of resources on assigned projects
- Planning, monitoring, and management of multiple engagements while operating within budgetary, staffing, and resource limitations
- Performing Quality Assurance / Quality Control on outgoing reports and/or proposals
- Presentation of findings and recommendations from technical analyses to appropriate committees, council, and/or public hearings, as necessary
- Research and/or analysis on relevant legislation and regulations affecting the solid waste industry in California

- Maintaining client and third-party relationships
- Identification of new business development (and the presentation of) identified opportunities
- Coach and mentor Junior Consultants

### The Requirements // Our Expectations

- Bachelor's Degree or higher (technical degrees are a plus)
- 5+ years of relevant experience (industry experience is a plus)
- 5+ years of experience drafting legal documents (franchise agreements, ordinances, etc.)
- 3+ years of experience in managing personnel
- Excellent writing, communication, and analytical skills
- Strong logical and critical thinking skills
- Exceptional attention to detail and ability to provide constructive feedback
- Ability to manage multiple projects and resources
- Microsoft Office skills (Excel, Word, Outlook)